



## Finance Office - Procurement Management

<b>Addendum 1</b>	<b>Technology Products and Related Services</b> # 269-2017-010
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To: All Prospective Companies

Date: November 18, 2016

**Subject: Addendum 1 – RFP 269-2017-010 Technology Products and Related Services**

Please note the specification changes/modifications below for the RFP.

Item #	Page #	Section #	Specification(s)	Change(s) Modification(s)
1	13	3.2	Technology Products	<p><b>Modification:</b> The following is hereby added as additional Products and Services <u>not included</u> in this RFP:</p> <ul style="list-style-type: none"> <li>• Oracle Products and licenses</li> <li>• Cabling Services</li> <li>• Microsoft Office licenses</li> </ul>
2	13	3.2	Technology Products	<p><b>Company Question:</b> Where can Companies find the minimum standards for Products?</p> <p><b>Answer:</b> Where the City has minimum standards, they are indicated in Exhibit B. Where there are no minimum standards, none exist at the City. Participating Public Agencies (PPAs) may have their own minimum standards which will be communicated at the time of need.</p>
3	13	3.2	Technology Products	<p><b>Company Question:</b> Is the City interested in Products similar to Cisco products but from a different manufacturer?</p> <p><b>Answer:</b> At this time, the City is not pursuing products similar to Cisco.</p>
4	13	3.2	Technology Products	<p><b>Company Question:</b> May Companies propose more than one (1) manufacturer on a given Product or category of Products? Is the City looking for particular brands of Products?</p>

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				<p><b>Answer:</b> Yes, Companies may propose as many manufacturers as they see fit. Where the City has a preference on manufacturers or Products, they are listed as part of Form 4 but otherwise various manufacturers are acceptable in response to the RFP.</p>
5	13-14	3.2 and 3.3	Technology Products and Services	<p><b>Company Question:</b> Please indicate if any of the Products or Services below are intended to be included in the RFP:</p> <p>Products:</p> <ul style="list-style-type: none"> <li>• Printer cartridges</li> <li>• Data storage</li> <li>• Mobile digital video recording surveillance systems for vehicles</li> </ul> <p>Services:</p> <ul style="list-style-type: none"> <li>• Training or educational courses</li> <li>• Consulting</li> <li>• Cloud Services (including but not limited to software-as-a-service [SAAS], platform-as-a-service or infrastructure-as-a-service)</li> </ul> <p><b>Answer:</b> Printer cartridges, data storage and mobile digital video recording devices are <u>not</u> included in this RFP.</p> <p>If Companies provide training or consulting specific to the Products listed in Section 3.2, they may include those in their Proposals. There is not a specific need for these Services at this time.</p> <p>At this time, the City is not specifically soliciting a general cloud services provider. However, to the extent that software required by the City or PPAs will require cloud Services for the functioning of software, Companies are invited to provide pricing for those Services.</p>
6	14	3.5	Environmental Purchasing Requirements	<p><b>Company Question:</b> Is the original equipment manufacturer (OEM)'s environmental information sufficient to respond to the City's environmental certification needs?</p> <p><b>Answer:</b> Yes, this is sufficient.</p>
7	16	4.1.2	Proposed Solution	<p><b>Company Question:</b> Please confirm the sections of the Scope of Work to which Companies are required to respond.</p> <p><b>Answer:</b> Companies shall respond to all aspects of the Scope of Work applicable to the Products or Services they provide.</p>

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8	17	5	Evaluation	<p><b>Company Question:</b> Will the City use any scoring, weighting or point system to evaluate Proposals?</p> <p><b>Answer:</b> The City does not use any such system. All Proposals are evaluated on the criteria described in Section 5 in their totality.</p>
9	17	5.4	MWSBE Utilization and Evaluation	<p><b>Company Question:</b> Please confirm that there is no utilization requirement of MWSBE subcontractors. Please provide the commodity codes that Companies should use to research MWSBE subcontractors.</p> <p><b>Answer:</b> Correct, the City has not established a MWSBE subcontractor goal. Below are all commodity codes the City utilized for identifying registered vendors which could be used for identifying MWSBE subcontractors:</p> <p>20410 20413 20419 20422 20432 20433  20435 20447 20448 20453 20454 20458  20460 20464 20468 20471 20472 20474  20476 20477 20479 20483 20487 20488  20490 20491 20700 20755 20767 20772  20775 20811 20836 20837 20839 20853  20861 20870 20877 20880 20888 60000  60037 60038 60066 60079 60082 65515  65595 65596 83833 84014 84058 92017  92026 92031 92037 92038 92039 92040  92041 92043 92045 92046 92047 92064</p>
10	23	Section 6, Form 4	Pricing	<p><b>Company Question:</b> If a Company does not have an online catalog of Products or Services, may they still respond? If so, how should they indicate pricing? May the pricing tables in Form 4 be supplemented? May Companies list other websites (i.e. Amazon or a manufacturer's website) as pricing for Products or Services?</p> <p><b>Answer:</b> Companies may respond if they do not have an online catalog but must provide their Products and/or Services in an aggregate way. Companies may supplement the tables in Form 4 per the instructions therein. The City's preference is either for the Company's own website or a printed catalog of items with current pricing. Links to other websites that are not owned or maintained by the Company are out of the Company's control and would be difficult to monitor for timely pricing.</p>

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11	23	Section 6, Form 4	Pricing	<p><b>Company Question:</b> If a manufacturer increases their fees regularly, may Companies include annual percentage increase cap in lieu of a percentage off of list cost? May Companies submit more than one (1) discount within each Product category?</p> <p><b>Answer:</b> The preference of the City is to have a set percentage off the Company's then-current list price which would include any manufacturer price increases. Companies may submit as many Product discounts or categories as they see fit.</p>
12	23	Section 6, Form 4	Pricing	<p><b>Company Question:</b> Should professional Services pricing be presented as a labor rate per hour, with a discount off of list price? Is the hourly rate to be inclusive of travel and expenses?</p> <p><b>Answer:</b> Services should be included however a Company presents them on their website which could be hourly, on a per-project basis, or in some other way. The City will not pay for travel or other expenses; pricing must be all-inclusive per the instructions in Form 4.</p>
13	23	Section 6, Form 4	CCPA Administrative Fee	<p><b>Company Question:</b> What is the City seeking as the CCPA Administrative Fee?</p> <p><b>Answer:</b> Companies must provide a minimum of a one percent (1%) Administrative Fee for the CCPA. Companies may elect to provide a higher fee.</p>
14	27	Section 6, Form 7	References	<p><b>Company Question:</b> Is the City seeking references from manufacturers that the Company may sell on their behalf or from clients that have purchased Products or Services similar to that described in Section 3?</p> <p><b>Answer:</b> The City requires any references that can speak to the ability and performance of the Company. These will most likely be clients.</p>
15	31	Section 6, Form 10	CCPA	<p><b>Company Question:</b> May Companies be provided a list of all Participating Public Agencies of the CCPA?</p> <p><b>Answer:</b> A list of Participating Public Agencies is included as Attachment 1 appended hereto.</p>

Item #	Page #	Section #	Specification(s)	Change(s) Modification(s)
16	32-75	Exhibit A	Contract	<p><b>Company Question:</b> Will the City consider manufacturer terms and conditions in addition or in lieu of the Sample Contract provided as Exhibit A?</p> <p><b>Answer:</b> The City seeks to execute its own Contract with terms and conditions that are materially the same as those provided in Exhibit A. Companies shall present any adjustments thereto by submitting Exceptions per Section 4.1.5. Terms and conditions of third party manufacturers or subcontractors would need to be included as Exceptions in order to be considered.</p>
17	32-75	Exhibit A	Contract	<p><b>Company Question:</b> Is the City interested in other contracts vehicles or cooperatives to purchase the Products and Services?</p> <p><b>Answer:</b> No, the City is not interested in other purchasing vehicles at this time and, rather, seeks to continue its practice of having its own cooperative contracts through the CCPA.</p>
18			General	<p><b>Company Question:</b> Are Companies required to provide all Products and Services to submit a Proposal? Does the City prefer Company(ies) that provide all the Products and Services listed in Section 3?</p> <p><b>Answer:</b> The City would prefer Companies that provide a wide range of Products and Services but will consider those that only provide some.</p>
19			General	<p><b>Company Question:</b> What would be the ramifications of a Company that has been awarded a Contract being acquired by another organization during the term of the Contract? What if a manufacturer of Products provided by a Company is acquired or no longer provides a Product?</p> <p><b>Answer:</b> The City would consider any of the above on a case by case basis. Contracts may change in control if appropriate and pricing exhibits may be adjusted as mutually agreed upon by the City and Company.</p>
20			General	<p><b>Company Question:</b> Please provide the total spend for each of the current Companies for fiscal year 2016 (July 2015 through June 2016). Is this data available in each Product category?</p>

Item #	Page #	Section #	Specification(s)	Change(s) Modification(s)
				<p><b>Answer:</b> The City is compiling this data and should have it available by Monday, November 28. The City does not track data by Product category so this information will not be available. The available data may be requested by emailing Sarah Poulton at <a href="mailto:spoulton@charlottenc.gov">spoulton@charlottenc.gov</a> on or after November 28.</p>
21			General	<p><b>Company Question:</b> How many total Companies is the City planning to award Contracts?</p> <p><b>Answer:</b> The City will award to as many Companies as it sees fit. This number will depend upon the number of Proposals received and the quality and applicability thereof.</p>

In order to constitute a complete proposal/bid response you must acknowledge receipt of this addendum with the Addenda Receipt Confirmation Form in Section 6 of the RFP in your Proposal.

***Any Company not acknowledging receipt of an issued addendum may not be considered.***

In the event additional changes or clarifications to this RFP are warranted, all Companies are responsible for monitoring [www.ips.state.nc.us](http://www.ips.state.nc.us) or for additional addenda.

We appreciate your interest in doing business with the City of Charlotte and look forward to receiving a Proposal from your company.

Sincerely,

Sarah Poulton  
Procurement Officer

cc: RFP Team  
RFP File

**ATTACHMENT 1**  
**CURRENT PARTICIPATING PUBLIC AGENCIES**

**PARTICIPATING PUBLIC AGENCIES REGISTERED FOR ONE OR MORE CCPA CONTRACTS**

<b>Agency Name</b>	<b>State</b>	<b>Agency Type</b>
Adventist Health System	NC	Other
Ag. Center Volunteer Fire Dept.	NC	Other
Alamance Community College	NC	Postsecondary Education
Alamance County	NC	Government Agency
Albemarle Regional Health Services	NC	Other
Alexander County	NC	Government Agency
Alleghany County	VA	Government Agency
Allen Volunteer Fire Department	NC	Other
Alliance Behavioral Healthcare	NC	Other
Ansonville Fire Dept.	NC	Government Agency
Appalachian District Health Dept.	NC	Other
Arlington Fire & Rescue, Inc.	NC	Other
Ash-Rand Rescue Squad	NC	Other
Bakers Volunteer Fire Department	NC	Other
Bandys Volunteer Fire Department	NC	Other
Beaufort County	SC	Government Agency
Beaufort County Health Dept.	NC	Government Agency
Beeson Crossroads Fire & Rescue	NC	Other
Belews Creek Volunteer Fire & Rescue	NC	Other
Bessemer City	NC	Government Agency
Bethlehem Community Fire & Rescue	NC	Other
Blairs Fires & Rescue	VA	Other
Blowing Rock Fire & Rescue	NC	Government Agency
Brunswick Community College	NC	Postsecondary Education
Brunswick County	NC	Government Agency
Brunswick County Schools	NC	Primary/Secondary Education
Buffalo-Mt. Pisgah Fire Dept.	SC	Other
Buncombe County Schools	NC	Primary/Secondary Education
Burke County	NC	Government Agency
Burton Fire District	SC	Other
Butner Public Safety	NC	Government Agency
Cabarrus County	NC	Government Agency
Caldwell County	NC	Government Agency
Calvary Christian Church of the Apostolic Faith	NC	Church/Religious
Campbell County	VA	Government Agency
Canon Fire Dept.	GA	Other
Cape Fear Community College	NC	Postsecondary Education
Cape Fear Public Utility Authority	NC	Government Agency
Catawba County	NC	Government Agency
Catawba County Public Schools	NC	Primary/Secondary Education
Catawba Fire Department	NC	Government Agency
Champion Vol. Fire Department	NC	Government Agency
Charlotte Mecklenburg Library	NC	Government Agency
Charlotte Mecklenburg Public Schools	NC	Primary/Secondary Education
Charlotte Regional Visitors Authority	NC	Government Agency
Cherokee County	NC	Government Agency
Cherokee Springs Fire Dept.	SC	Government Agency
City of Albemarle	NC	Government Agency
City of Archdale	NC	Government Agency
City of Asheboro	NC	Government Agency
City of Asheville	NC	Government Agency
City of Beckley	WV	Government Agency
City of Brevard	NC	Government Agency
City of Burlington	NC	Government Agency



**PARTICIPATING PUBLIC AGENCIES REGISTERED FOR ONE OR MORE CCPA CONTRACTS**

City of Charleston	SC	Government Agency
City of Cherryville	NC	Government Agency
City of Clinton	NC	Government Agency
City of Concord	NC	Government Agency
City of Conover	NC	Government Agency
City of Danville	VA	Government Agency
City of Durham	NC	Government Agency
City of Eden	NC	Government Agency
City of Elon	NC	Government Agency
City of Eustis	FL	Government Agency
City of Fairfax	VA	Government Agency
City of Fayetteville	NC	Government Agency
City of Franklin	TN	Government Agency
City of Gastonia	NC	Government Agency
City of Greenville	NC	Government Agency
City of Greenville	SC	Government Agency
City of Henderson	NC	Government Agency
City of Hendersonville	NC	Government Agency
City of Hickory	NC	Government Agency
City of High Point	NC	Government Agency
City of Huntersville	NC	Government Agency
City of Jacksonville	NC	Government Agency
City of Kannapolis	NC	Government Agency
City of King	NC	Government Agency
City of Kings Mountain	NC	Government Agency
City of Laurinburg	NC	Government Agency
City of Lexington	NC	Government Agency
City of Lillington	NC	Government Agency
City of Locust	NC	Government Agency
City of Lumberton	NC	Government Agency
City of Marion	NC	Government Agency
City of Martinsville	VA	Government Agency
City of Monroe	NC	Government Agency
City of Mooresville	NC	Government Agency
City of Morganton	NC	Government Agency
City of Mount Airy	NC	Government Agency
City of Mt. Juliet	TN	Government Agency
City of Newport News	VA	Government Agency
City of Newton	NC	Government Agency
City of North Myrtle Beach	SC	Government Agency
City of Oak Island	NC	Government Agency
City of Portsmouth	VA	Government Agency
City of Raeford	NC	Government Agency
City of Raleigh	NC	Government Agency
City of Randleman	NC	Government Agency
City of Roxboro	NC	Government Agency
City of Salisbury	NC	Government Agency
City of San Diego	CA	Government Agency
City of Spartanburg	SC	Government Agency
City of Spencer	NC	Government Agency
City of Spring Hill	TN	Government Agency
City of Statesville	NC	Government Agency
City of West Columbia	SC	Government Agency
City of Wilmington	NC	Government Agency
City of Winston Salem	NC	Government Agency

**PARTICIPATING PUBLIC AGENCIES REGISTERED FOR ONE OR MORE CCPA CONTRACTS**

Cleveland Community College	NC	Postsecondary Education
Climax Fire Department	NC	Government Agency
Cold Water Vol. Fire Dept.	NC	Other
Collettsville Volunteer Fire & Rescue	NC	Other
Collinsville Volunteer Fire Department	VA	Other
Columbus County	NC	Government Agency
County of Gloucester	VA	Government Agency
County of Lexington	SC	Government Agency
Craven County	NC	Government Agency
Cumberland County	NC	Government Agency
Davidson County	NC	Government Agency
Davie County	NC	Government Agency
Davie County Sheriff's Office	NC	Government Agency
Denver Fire Department	NC	Other
Dinwiddie County	VA	Government Agency
Duncan Fire Dept.	SC	Other
Durham County	NC	Government Agency
East Bend Police Department	NC	Government Agency
East Gaston Vol. Fire Dept.	NC	Other
Edgecombe County Public Schools	NC	Primary/Secondary Education
Edneyville Fire & Rescue	NC	Government Agency
Elna B. Spaulding Conflict Resolution Center	NC	Other
Fairfax County	VA	Government Agency
Fairview Rural Fire Department	NC	Other
Fayetteville Public Works Commission	NC	Government Agency
Federal Bureau of Investigation	NC	Government Agency
Florence County	SC	Government Agency
Forbush Volunteer Fire Dept.	NC	Other
Forsyth Community College	NC	Postsecondary Education
Foxfire Village	NC	Government Agency
Franklinville Fire Dept	NC	Government Agency
Garrett County	MD	Government Agency
Gaston County	NC	Government Agency
Gaston County Public Schools	NC	Primary/Secondary Education
George Hildebran Fire Rescue	NC	Other
Georgetown County	SC	Government Agency
Guilford County	NC	Government Agency
Guilford Technical Comm. College	NC	Postsecondary Education
Halifax County	NC	Government Agency
Harnett County	NC	Government Agency
Haywood County	NC	Government Agency
Health Guidance Center	NC	Other
Hemby Bridge Fire Department	NC	Other
Henderson County	NC	Government Agency
Hickory Tavern Fire Department	SC	Other
Homer Volunteer Fire Dept.	GA	Other
Hope Haven, Inc.	NC	Other
Horry County	SC	Government Agency
Howard's Creek Volunteer Fire Dept.	NC	Other
Hudson Fire Dept.	NC	Other
Icard Township Fire/Rescue, Inc.	NC	Other
Idlewild Volunteer Fire Dept.	NC	Other
Iredell County	NC	Government Agency
Johnson C. Smith University	NC	Postsecondary Education
Lancaster County	SC	Government Agency

**PARTICIPATING PUBLIC AGENCIES REGISTERED FOR ONE OR MORE CCPA CONTRACTS**

Lee County	NC	Government Agency
Let Me Run	NC	Other
Lewisville Fire Dept.	NC	Other
Lexington County	SC	Government Agency
Linville Vol. Fire Dept.	NC	Other
Locke Township Fire Dept.	NC	Other
Loudoun County	VA	Government Agency
Lowell Vol Fire Dept.	NC	Other
Marshville Police Department	NC	Government Agency
Maryland-National Capital Park & Planning	MD	Government Agency
Maysville Fire Department	NC	Other
Mecklenburg County	NC	Government Agency
Miami Dade County	FL	Government Agency
Mitchell Community College	NC	Postsecondary Education
Mitchell County Schools	NC	Primary/Secondary Education
Mocksville Fire Dept.	NC	Government Agency
Montgomery County	NC	Government Agency
Moore County	NC	Government Agency
Mount Eagle College & University	NC	Postsecondary Education
Mount Mourne Fire Department	NC	Other
Mulberry Fairplains Fire Rescue	NC	Government Agency
Nations Ford Community Church	NC	Church/Religious
NC Center for the Advancement of Teaching	NC	Other
NC Retired Governmental Employees' Association	NC	Other
New Hanover County	NC	Government Agency
New Hope Volunteer Fire Department	NC	Other
North Carolina Wesleyan College	NC	Postsecondary Education
Oconee County	SC	Government Agency
Odell Vol Fire Dept.	NC	Other
Onslow County	NC	Government Agency
Onslow County School System	NC	Primary/Secondary Education
Partners Behavioral Health Management	NC	Other
Pilot Fire Department	NC	Government Agency
Pitt Community College	NC	Postsecondary Education
Polk County	NC	Government Agency
Prince William County Public Schools	VA	Primary/Secondary Education
Pumpkin Center Volunteer Fire Dept.	NC	Other
Rabun County	GA	Government Agency
Randolph County	NC	Government Agency
Ranlo Town Police Dept.	NC	Government Agency
Richmond County Public Schools	NC	Primary/Secondary Education
Roanoke City Public Schools	VA	Primary/Secondary Education
Robinson Volunteer Fire Department	NC	Other
Rockingham County	NC	Government Agency
Rockland County	NY	Government Agency
Rowan County	NC	Government Agency
San Joaquin County	CA	Government Agency
Scotch Irish Fire Dept.	NC	Government Agency
Scotland County	NC	Government Agency
Shallotte Police Dept.	NC	Government Agency
Sherrills Ford - Terrell Fire & Rescue	NC	Other
Silk Hope Volunteer Fire Dept	NC	Government Agency
Smith Grove Fire Dept.	NC	Other
Solid Waste Authority of Palm Beach County	FL	Government Agency
South Piedmont Community College	NC	Postsecondary Education

**PARTICIPATING PUBLIC AGENCIES REGISTERED FOR ONE OR MORE CCPA CONTRACTS**

Southeastern Comm. College	NC	Postsecondary Education
Spotsylvania County	VA	Government Agency
St. Joseph County	MI	Government Agency
Stallings VFD	NC	Other
Stanly County	NC	Government Agency
Stoneville Police Dept.	NC	Government Agency
Surfside Beach Fire Department	SC	Other
The Well Zone	SC	Other
Town of Apex	NC	Government Agency
Town of Atlantic Beach	NC	Government Agency
Town of Biscoe	NC	Government Agency
Town of Boone	NC	Government Agency
Town of Carrboro	NC	Government Agency
Town of Cary	NC	Government Agency
Town of Chapel Hill	NC	Government Agency
Town of China Grove	NC	Government Agency
Town of Christianburg	VA	Government Agency
Town of Claremont	NC	Government Agency
Town of Clayton	NC	Government Agency
Town of Cornelius	NC	Government Agency
Town of Cramerton	NC	Government Agency
Town of Culpeper	VA	Government Agency
Town of Davidson	NC	Government Agency
Town of Denton	NC	Government Agency
Town of Dobson	NC	Government Agency
Town of Fort Mill	SC	Government Agency
Town of Fuquay-Varina	NC	Government Agency
Town of Garner	NC	Government Agency
Town of Granite Falls	NC	Government Agency
Town of Granite Quarry	NC	Government Agency
Town of Harrisburg	NC	Government Agency
Town of Herndon	VA	Government Agency
Town of Hope Mills	NC	Government Agency
Town of Indian Trail	NC	Government Agency
Town of Kernersville	NC	Government Agency
Town of Knightdale	NC	Government Agency
Town of Kure Beach	NC	Government Agency
Town of Lake Lure	NC	Government Agency
Town of Landis	NC	Government Agency
Town of Leland	NC	Government Agency
Town of Maiden	NC	Government Agency
Town of Marana	AZ	Government Agency
Town of Matthews	NC	Government Agency
Town of Mayodan	NC	Government Agency
Town of Mint Hill	NC	Government Agency
Town of Morehead	NC	Government Agency
Town of Morrisville	NC	Government Agency
Town of Mt. Pleasant	NC	Government Agency
Town of Nags Head	NC	Government Agency
Town of Nashville	NC	Government Agency
Town of Norwood	NC	Government Agency
Town of Oakboro	NC	Government Agency
Town of Pineville	NC	Government Agency
Town of Polkton	NC	Government Agency
Town of Rolesville	NC	Government Agency

**PARTICIPATING PUBLIC AGENCIES REGISTERED FOR ONE OR MORE CCPA CONTRACTS**

Town of Rural Hall	NC	Government Agency
Town of Selma	NC	Government Agency
Town of Shallotte	NC	Government Agency
Town of South Boston	VA	Government Agency
Town of Southern Pines	NC	Government Agency
Town of Spindale	NC	Government Agency
Town of Spring Hope	NC	Government Agency
Town of Stanley	NC	Government Agency
Town of Tarboro	NC	Government Agency
Town of Troutman	NC	Government Agency
Town of Unionville	NC	Government Agency
Town of Wake Forest	NC	Government Agency
Town of Waxhaw	NC	Government Agency
Town of Waynesville	NC	Government Agency
Town of Weaverville	NC	Government Agency
Town of Wilkesboro	NC	Government Agency
Town of Wilson's Mill	NC	Government Agency
Town of Winterville	NC	Government Agency
Town of Yadkinville	NC	Government Agency
Transylvania County	NC	Government Agency
Ulah Vol. Fire Dept.	NC	Other
Union County	NC	Government Agency
Union Cross Fire Department	NC	Other
Union Volunteer Fire Dept.	NC	Other
University of NC - School of the Arts	NC	Postsecondary Education
University of NC at Chapel Hill	NC	Postsecondary Education
University of Tennessee at Knoxville	TN	Postsecondary Education
Valley Hill Fire & Rescue	NC	Other
Vance-Granville Community College	NC	Postsecondary Education
Village of Misenheimer	NC	Government Agency
Village of Pinehurst	NC	Government Agency
Village of Wesley Chapel	NC	Government Agency
Virginia Retirement System	VA	Government Agency
Wake County	NC	Government Agency
Wake County Public School System	NC	Primary/Secondary Education
Warren County	NC	Government Agency
Water & Sewer Authority of Cabarrus County	NC	Government Agency
Wayne County	NC	Government Agency
Wears Valley Volunteer Fire Department	TN	Other
Welcome Fire Department	NC	Other
Wesley Chapel Volunteer Fire Dept	NC	Other
West End Fire & Rescue	NC	Other
West Mecklenburg Vol. Fire Dept.	NC	Other
West Rowan Fire Dept.	NC	Other
West Yadkin Fire Dept.	NC	Other
Whispering Pines Police Department	NC	Government Agency
Whitsett Fire Department	NC	Government Agency
Wildcat Volunteer Fire Department	GA	Other
Wilkes County	NC	Government Agency
Wilson County	NC	Government Agency
Woodleaf Fire Dept.	NC	Other
Yadkin Valley Volunteer Fire Department	NC	Other
Yadkinville Fire Dept.	NC	Government Agency