

	sion. Yours.										1				
*Revised 06/29/12					GT	SI Co	rp.								
						ССРА	A								
*MINIMUM Discounts per Category					Contra	act # 12	200802								
					5/17/20 <sup>-</sup>	12 to 3	25/2015								
VENDOR	SVRS	Networking Equipment Laptop	Workstation s /Desktops	Unix System	Storage	Other H/W	Monitors	Printers	Supplies and Accessories	Hardware Maintenance	S/W	SW Maint	Install/Edu	OEM Services	Warranty
21st Century Technologies, Inc. (21CT)										2%		2%	2%	2%	2%
3 Par Inc		6%				6%			6%	3%		270	2.70	3%	270
3Com		8%				8%			8%	0.10				0,0	
3M Office And Visual Systems						0,0			12%					12%	
Aastra Telecom		2%				2%			2%					2%	2%
Access Data		3%			8%	4%			4%	2%	6%	2%	6%	_ / 0	2%
Accu-Tech		4%				4%			4%	2%					
ACD Systems Ltd.											10%	10%	10%		
Acer America		7%			7%	7%	7%	7%	7%					4%	
ACF Technologies, Inc.		5%				5%			5%	5%					
ACTi Corporation						7%			7%						
Actiontec		10%				10%			10%						
Adaptec		12%			12%	12%			12%	8%					
ADC Kentrox		12%				12%			12%	12%					
ADC Telecommunications		15%							4%		2%	2%	2%		
Adcomm		5%				5%			5%	2%	270	270	270		
Addonics		7%			13%	7%			7%	270					
ADI		, ,0			13/0	5%			7 70	2%	3%				
ADIC		12%			12%	12%			12%	12%	10%	10%			
Adobe		12.70			12/0	12/0			12/0	12 /0	5%	5%	5%	3%	
Advanced Audio Visual		4%				4%			4%	3%		570		3%	



		Networking		Workstation	Unix		Other			Supplies and	Hardware		SW		OEM	
VENDOR	SVRS	-				Storage		Monitore	Duintour	Accessories	Maintenance	S/W				Warnanta
Advanced Digital	3783	Equipment	Laptops	/ Desktops	System	Storage	п/ w	Monitors	Printers	Accessories	Maintenance	5/ W	Maint	Install/Edu	Services	warranty
Systems		4%					4%			4%						
Aeroscout Inc		2%					2%			2%						
Affiliated Computer		270					270			2 /0						
Services (ACS)												5%	5%			
Airespace		2%					2%			2%	2%				4%	
Airlink		10%					10%			10%						
Akamai															3%	
Aladdin												12%	12%	12%	• • •	
Alcatel Internetworking												12,0	12 /0	1270		
Inc		10%					10%			10%	5%	8%	8%	8%	5%	
Allied Telesyn		11%					10%	10%		10%	5%				5%	
Allot Communications		11%								11%	6%				6%	
Alpha Burglar & Fire																
Alarm Systems, LLC		7%					7%				5%				5%	5%
Altec Lansing Consumer Produc		10%					14%	14%		14%						
Alteon Websystems,																
Inc.		9%					9%			9%		7%	7%	7%		
Altronix							5%				2%	3%				
Alvarion		2%					2%			2%	2%		2%	2%	2%	2%
Amazon Web Services															1%	
AMCS		3%					3%			3%				3%		
American Association of																
Airport Executives														10%	10%	
American Ckritical	4.07	40/				101	4.07			40/	40/				40/	40/
Energy Systems, Inc American Power	4%	4%				4%	4%			4%	4%				4%	4%
Conversion APC		5%				5%	5%			5%	4%				4%	
Antec		570				570	16%			16%	- 70				4 /0	
Antenna Plus Llc		5%					6%			6%	3%	5%				
Anything IT		4%					4%			4%	3%	570				
AOC International		9%					9%			- 70	570					
AOC International AOT Public		570					970									
Safety/CryWolf		9%					9%					5%	5%	5%		
Apriva Inc		10%					10%			10%						
Arcsight		7%					7%			7%	5%	7%			5%	
Argyle Security		5%					5%				5%		5%		5%	
Artera Group Inc.		7%			1	1	7%			7%	4%				4%	



VENDOR	SVRS	Networking Equipment	Lantonc	Workstation	Unix	Storage	Other H/W	Monitors Printers	Supplies and Accessories	Hardware Maintenance	s/w	SW Maint	Install/Edu	OEM Sorvicos	Warrapty
Asante	3443	12%	Laptops	/ Desktops	System	Storage	12%	Monitors Printers	12%	3%	3/ W	Maint	Instan/ Luu	Services	warrancy
ASC Group		4%					4%		4%	4%	4%			4%	-
		170					170		170	170	170			170	+
Ascend															
Communications Inc.		13%					10%		10%	6%					<u> </u>
AT&T							2%				2%			2%	
At&T Wireless										10%				10%	
ATI Technologies Inc		7%					7%		7%	5%					
Atlantic Security		3%					3%		3%	5%					
Attachmate/Crosstalk											8%	8%	8%	4%	
Atto Technology		12%					12%		12%		9%	9%	9%		
Autodesk											5%	5%	5%		
Avaya		8%					8%		8%		0.10	• • •	0.10		
Avermedia		7%					7%		7%						-
Avery							12%		12%						+
AVI-SPL							5%		1270	4%	5%	4%			+
Avocent		4%					4%			170	0.10	170			
Avolve Software Corp											2%	2%			
AWS										3%	2 /0	3%	3%	3%	3%
Axis Communication										570		570	370	370	
Inc.		7%					7%		7%						
B&H Photo							10%		10%						-
B2G Now											3%	3%	3%	4%	
BarcoView, LLC		6%	6%	6%		6%	6%	6%	6%						
Barracuda Networks Inc	:	5%					5%		5%	3%	5%			3%	
Battery									10%						
, Bea Systems Inc											10%	10%	10%	1%	
Belkin Components									8%						+
Bell Microproducts									4%						+
Berk-tek/Nexans							2%		2%						+
Best Data Products		12%					12%		12%						+
Biamp Systems							3%		3%						+
Bindview							0,0		0,0		5%	5%	5%	3%	+
Bio-Key		8%					8%		8%		8%	570		570	+
BL Technology		2%					2%		2%	2%	2%	2%	2%	2%	+
Black Box Corp		2,0					7%		7%	270	2/0	<u>د</u> /0	2 /0	2/0	+
DIACK DUX COPP							/ %0		/ %0						



					_		_			_					
VENDOR	SVRS	Networking Equipment	Lantons	Workstation	Unix	Storage	Other H/W	Monitors Printers	Supplies and	Hardware Maintenance	S/W	SW Maint	Install/Edu	OEM Services	Warranty
	3443		Laptops	/ Desktops	System	Storage		Monitors Frinters					-		warrancy
Blue Coat Systems, Inc		5%					5%		5%	6%	10%	10%	10%	5%	
Blue Rhino Group		2%					2%		2%		2%				
Blue Ridge Networks											10%	10%	10%	5%	
BMC Software											8%	8%	8%	5%	
Borland											2%	2%	2%		
Bose							2%		2%						
Boundless Technologies		12%						12%							
Brenthaven Computer															
Cases									26%						
Bridgewave		10/								Ead				= 0 /	
Technologies		4%					4%		4%	5%				5%	
Brocade Communications		14%					14%		14%	7%	2%	2%	5%		
Brooktrout Technology		12%					12%		12%	4%				4%	
Brother		12 /0					11%		11%	70	6%	6%	6%	4%	
biotilei							1170		1170		070	0 70	070	4 70	ļļ
Buffalo Indoor Wireless		10%					10%		10%		10%				
Business Object, Inc		5%					5%		5%						1
C D Technology									18%						1
Cables To Go									7%						1
CACI, Inc										3%				3%	1
Cadre 5		6%					6%		6%						
Caldera International											16%	16%	16%		
Califone							1%		1%						
Canary Communications		12%					12%		12%						
Canon Usa Digital Home & Pers							7%	12% 7%	7%					5%	
Capital Card Systems		6%					6%		6%	4%	6%			4%	
Capitol Soft Vendor		5%					5%		5%	3%	5%			3%	+
Case Logic									18%						+
Casio, Inc		4%					4%		4%						+
Castelle		15%					15%		15%						+
Centon - 3Rd Party															+
Memory							4%		4%						



		Networking		Workstation	Unix		Other		Sumpling and	Hardware		sw		ОЕМ	
VENDOR	SVRS	-				Storage		Monitors Printers	Supplies and	Maintenance	S/W	-	Install/Edu		Warranty
Central Sierra Electric	5000	Equipment	Luptops	/ Desktops	System	Storage	, ••		Accessories	Humeenance	5, 11	Flaint	Instan/ Edd	Scivices	warrancy
Company							5%		5%				5%	5%	
Century Software											12%	12%	12%		
Ceragon Networks		2%					2%		2%	2%	2%	-		2%	
Champion Solutions							_ / 0								
Group		5%					5%		5%	4%	5%			4%	
Channel Vision							1%		1%						
Checkpoint S/W															
Technologies											4%	4%	4%	4%	
Cherry Electrical		/													
Products		28%					28%		28%						
Choicepoint										4%				4%	
Cingular Wireless		6%					6%		6%	4%	6%			4%	
CIP Planner		3%					3%		3%	3%					
Ciphertrust		7%					7%		7%	4%	7%				
Cisco	35%	35%					35%		35%		20%	20%	20%	5%	5%
Citadel Security Sw,															
Inc.		3%					3%		3%	3%	3%			3%	
Citrix Systems Inc		5%					5%		5%	4%	5%	5%	5%	4%	
CIVICA Software											3%	3%	3%	3%	
Clearcube Technology		9%					9%	9%			10%	10%	10%	14%	
Cnet Inc.		12%					12%		12%						
Cobalt - Websrvr															
Applianc	13%	13%				13%	13%		13%						
Coban							5%							5%	
Cogent Systems Inc		4%					4%		4%	4%	4%			4%	
Cognos		4%					4%		4%	4%	4%			4%	
Cogsdale Software											4%	4%			
Coleman Technology															
Inc. (CTI)		5%					5%		5%	3%					
Command															
Communications		12%					12%		12%						
Communication Supply		F0/					<b>F</b> 0(		50/		<b>F</b> 0(			<b>F</b> 0(	
Corp		5%				201	5%		5%	5%	5%	201		5%	
Compellent		2%			ļ	2%	2%		2%	2%	2%	2%			2%
Compex Inc		14%					14%		14%						
Computer Associates											10%	10%	10%	4%	
Computer Councell		5%					5%		5%	5%					
Comtrol Corp.		16%			1		16%		16%						



		Networking		Workstation	Unix		Other			Supplies and	Hardware		SW		OEM	
VENDOR	SVRS	Equipment	Laptops	/Desktops	System	Storage	H/W	Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services	Warranty
Connectix												5%	5%	5%		
Connectivity Solutions							20/			20/						
Inc. (CSI)							2%			2%						
Consolidated Parking	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Contemporary Research							3%			3%						
Contract Video																
Specialists (CVS)							2%			2%				2%		
Copan		2%					2%			2%	2%	2%			2%	
Coplogic, Inc												2%	2%	2%	2%	
Copper Industries							1%			1%						
Coradiant Inc												4%	4%	4%		
Corel Systems Corp												5%	5%	5%	4%	
Corona Solutions							2%					2%	2%	2%	2%	
Coveo Solutions																
Incorporated		3%					3%			3%	3%	3%			3%	
CPI Chatsworth							3%			3%						
Cray Inc		8%					8%			8%	5%					
Creative Labs												12%	12%	12%		
Credant							5%					5%	5%	5%		
Crestron		10%					10%			10%						
Cross Match																
Technolgies		5%					5%			5%	5%	5%			5%	
Crosstec		7%					7%			7%						
Crown							3%			3%						
Cru Dataport		12%					12%			12%		15%	15%	15%		
Crucial		7%					7%			7%	5%	7%	7%	7%	5%	
Cryptek, Inc.		12%					12%			12%		15%	15%	15%	12%	
Crystal Decisions												5%	5%	5%	4%	
Crystal Reports		4%					4%			4%	4%	2%				
Crytocard		5%					5%			5%		5%				
СТХ								12%								
Cubix		9%					9%			9%						
Cyber Acoustics		13%					13%			13%		13%				
, Cybex		6%					6%			6%	5%				5%	
Daktronics	2%	2%						3%	2%	2%	2%	2%	2%	2%	2%	2%
Dantz		16%					16%			16%		18%	18%	18%		
Data Domain		5%					5%			5%	4%	5%			4%	



		Networking		Workstation	Unix		Other			Supplies and	Hardware		SW		OEM	
VENDOR Data Identification	SVRS	Equipment	Laptops	/Desktops	System	Storage	H/W	Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services	Warranty
Systems		3%					3%			3%					3%	
Data911		2%					2%			2%					570	
Dataram		15%					15%			15%						
Datastor		12%				12%	12%			12%						
Dataviz Inc						12,0	12.70			1270		8%	8%	8%		
Datawatch												2%	2%	2%	2%	
Dazzle Mutlimedia						7%	7%			7%		12%	12%	12%		
Defense Group Inc												10%	10%	10%		
Dell	4%	4%	4%	4%	,	4%	4%	4%	4%	4%	4%					4%
Diebold		5%					5%			5%	4%	5%			4%	
Digi International /															.,.	
Milan		25%					25%			25%						
Digital Acoustics	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Digital Persona		6%					6%			6%	5%	6%			5%	
D-Link Systems Inc.		17%					17%			17%					8%	
DocuLynx														3%	3%	3%
Document Managers									7%	7%				7%		
Domain Consulting		70/														
Group		7%					7%			7%	4%					
Dot Hill Systems Corp.	4%					4%	4%			4%		20%	20%	20%	12%	
Doublecase										35%						
DVTel		2%					2%			2%	4%				4%	
Earth Resource Mapping		4%					4%			4%						
Ecora Software												5%	5%	5%	5%	
Ecutel												10%	10%	10%	10%	
Eicon Technology, Inc.		32%				32%	32%			32%			30%	30%		
EiQ Networks Inc.												5%				
Eizo Nanao Technology								10%								
Elandia											2%				2%	
Electrovaya		3%	3%				3%			12%						
Embarcadero																
Technologies												5%	5%	5%		
EMC2						35%	16%			16%	4%				4%	
Emergent Online		11%					11%			11%	3%	11%			3%	



	salon. Toura.															
		Networking		Workstation	Unix		Other			Supplies and	Hardware		sw		OEM	
VENDOR	SVRS	Equipment		/Desktops	System	Storage	H/W	Monitors	Printers		Maintenance	S/W	Maint	Install/Edu	Services	Warranty
Emulex Network				•	-		-					-		-		
Systems						24%										
Enabling Technologies									100/							
Со									19%							
Endeca Technologies												2%			2%	
Enlight						17%										
Enterasys Networks,		220/					220/			220/	40/	1.00/	100/	1.00/	20/	
Inc.		23%					23%			23%	4%	10%	10%	10%	2%	
Epson							12%	22%	12%	12%	12%				12%	
Equinox		22%					22%			12%						
E-Seek		7%					7%			7%		7%				
Esker,Inc.												4%	4%	4%		
ESUN Technologies		4%					4%			4%	3%					
Exabyte Corp						18%						4%	4%	4%		
Executrain														7%		
Extron Electronics		1%					1%									
F4W Inc.							1%			1%		1%		1%		1%
F5 Networks		8%					8%			8%		3%	3%	10%		_ /0
Frank Tasknalasy Com		4%				4%				4%						
Facet Technology Corp		4 %0				4%	4%		210/							
Fargo Electronics Inc									31%	22%						
FASO Consulting											4%					
Federal APD/Federal Signal Corporation	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Fellowes	Ζ 70	Ζ 70	2%	۷%	2%	Ζ%	Z%	270	Ζ%	2%	۷%	2%	2%	۷%	۷%	۷%
renowes										20%						
Fiberlink																
Communications Corp.												20%				
Fiber Systems																
International		5%					5%			5%				5%		
Filemaker Ola												2%	2%	2%		
Firetide							10%				3%				3%	
First Intnl. Computers -																
0em		7%					7%			7%						
Flexera Software												20/	20/			
(formerly Acresso)		70/					70/			70/		2%	2%			
FLIR Systems		7%					7%			7%						
Fluke Networks, Inc.		4%					4%			4%						
Forescout Technologies							2%			2%					2%	



VENDOD	01/06	Networking		Workstation	Unix		Other			Supplies and	Hardware		SW		OEM	
VENDOR	SVRS	Equipment	Laptops	/ Desktops	System	Storage	H/W	Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services	warranty
Foundry Networks, Inc.		7%					7%			7%	5%				5%	
Freedom Scientific							6%	5%		6%		6%				
Freeport Technologies		5%					5%			5%	5%	5%			5%	
Fuji Media		0,0					370			12%	0,0	370			570	
Fujinon		8%					8%			8%						
Fujitsu Computer Prods																
America							10%			10%	4%				4%	
Funk Software												16%	16%	16%		
Furman Sound							1%									
G2 Tactics		9%					9%			9%	7%	9%			7%	
Gamber-Johnson, Llc		9%					9%			9%	6%				6%	
GarrettCom, Inc.							3%			3%						
Gateway 2000		7%	7%	7%			7%	7%		7%						
GE Access Control		4%					4%			4%	4%				4%	4%
Genarts Incorporated		3%					3%			3%						
General Dynamics/Itronix		5%					5%			5%	6%				6%	
Genesis Security		201									201					
Systems		3%					3%			3%	3%	3%			3%	
Genetec, Inc.		5%					5%			5%	201					
Geocomm		2%					2%			2%	3%	2%			3%	
GFI Software												2%	2%	2%		
Global Knowledge														4%		
Globe Microsystems												1%	1%	1%	1%	1%
Goldenram		4%					4%			4%						
Graybar		2%					2%			2%						
Great Lakes							1%			1%						
Greystone		7%					7%			7%						
GTSI EXTENDED WARRANTIES											12%					
GTSI Financial Services	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
GTSI INTEGRATION SERVICES											12%					
GTSI NETWORK SERVICES																12%
GTSI SERVICE & MAINTENANCE											4%				4%	



		Networking		Workstation	Unix		Other			Supplies and	Hardware		SW		OEM	
VENDOR GTSI TRAINING AND	SVRS	Equipment	Laptops	/Desktops	System	Storage	H/W	Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services	Warranty
INSTALLATION											7%				7%	
Gunnebo							3%									
Harrington Resources,	20/									201	20/	204	20/	20/	20/	20/
Inc dba Parker Systems	2%	20/					20/			2%	2% 4%	2%	2%	2%	2%	2%
Harris		2%					2%			2%	4%	200/	200/	200/		
Hauppauge		40/					40/			40/	20/	20%	20%	20%	201	
Havis Shield/Ledco		4%					4%			4%	2%	4%			2%	
Hawking Technology		20%				20%	20%			20%						
Here2Fix											4%				4%	
Hewlett Packard Hewlett Packard	2%	20%	15%	11%		8%	2%	15%	20%	2%	4%				4%	
Enterprise	7%	13%		11%	6%	4%	6%				4%	16%	16%	4%	4%	
HID Global							5%				2%	3%				
Hitachi Data Systems	10%					10%					5%	5%	5%	5%	5%	5%
Hitachi Ltd		5%					5%			5%	4%	2%	2%		4%	
Hi-Val Inc		7%					7%			7%						
Hoffman Engineering		5%					5%			5%	4%				4%	
Honeywell							10%						10%		10%	
Howard Computers		10%					10%			10%						
Hughes Networks		6%					6%			6%	5%					
Hummingbird Communications Lt												30%	30%	30%		
Hypower Inc		4%					4%			4%	2%	4%			2%	
I 2 Technologies		4%					4%			4%						
i3 Technologies							2%			2%	2%				2%	2%
IBM (Hardware)	4%	7%	7%	7%	6%	7%	7%	7%		7%		6%	6%	6%		
IBM Printers		-							4%		4%				4%	
Ideal Industries		4%					4%			4%	2%					
IIT, Inc		5%					5%			5%	2%				2%	
Imation Corporation										26%	/ 0				/ 0	
IMC Networks Corp.												28%	28%	28%		
Info-Cop		5%					5%			5%		5%	5%	5%		
Infocus		12%					12%			12%			5,0			
Informatica		6%					6%			6%	4%					
Information Logistics (Infoblox)		4%					4%			4%	3%	4%			3%	



		Networking	Workstation	Unix	Other			Supplies and	Hardware		SW		OEM	
VENDOR Information System	SVRS	Equipment	Laptops /Desktops	System Storage	H/W	Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services	Warranty
Manager										10%	10%	10%		
Install Shield										11%	11%	11%		
Intel	8%	8%		8%	8%			8%	5%	13%	13%	13%	5%	
Intelligent Health	0 /0	0 /0		0 70	0 /0			0 70	570	1370	1370	1370	570	
Systems		5%			5%			5%				2%		
Intelligent Hospital														
Systems Ltd		5%			5%			5%				5%		
Intergraph Corporation		4%			4%			4%	4%	4%			4%	
Interlink Electronics		25%			25%			25%						
Internet Security														
System		7%			7%			7%	3%	7%	7%	7%	3%	
Interwoven Inc		4%			4%			4%	4%		4%			
Intrinsic		4%			4%			4%	4%				4%	
Intuit										5%	5%	5%		
Intutive Computers, Inc		2%			2%			2%	5%					
Iomega				7%										
IPix Corporation		4%								4%				
I-Plow Software										3%	3%	3%		
IPswitch										25%	25%	25%		
IQM2										2%	2%			
Ironport		8%			8%			8%	2%	8%	-		2%	
ISR Solutions		4%			4%			4%	4%					
Itronix (See General														
Dymantics)														
J River Software										25%	25%	25%		
JASC										2%	2%	2%		
JAT Computer														
Consulting									4%					
Jaton										10%	10%	10%		
Jazz Inc		26%			26%			26%						
JBL Multimedia Division					3%			3%						
JDL Technologies		8%			8%			8%	3%	8%			3%	
Jes Hardware Solutions									4.634					
Inc.				7%	7%				16%					
Jottodesk		7%			7%			7%	4%	7%			4%	
Juniper Solutions		6%			6%			6%		6%				



	alon. Toura.															
VENDOR	SVRS	Networking Equipment	Lantons	Workstation /Desktops	Unix System	Storage	Other H/W	Monitors		Supplies and Accessories	Hardware Maintenance	S/W	SW Maint	Install/Edu	OEM Services	Warranty
Kaba Group	01110	5%	Laptopo	/ Deskeeps	Jogotein	otoruge	5%		11111015	5%	Traincentariee	0,11	Thanne	3%	Services	Wallancy
KDS		3,0					070	7%		0 / 0				070		
KelTech Tactical								7 70								
Concealments, LLC							3%			3%						
Kensington Tech																
Grp/Acco Brnds										42%						
Kentrox - Dsu/Csu		9%					9%			9%						
Keylogix International																
Lt		4%					4%			4%						
Kingston Technology		12%					1 20/			1.20/						
Corp							12%			12%	40/					
Kodak		10%					10%			10%	4%	50/			40/	
Kodiak Networks Kofax Image Processing		5%					5%			5%	4%	5%			4%	
Platform		7%					7%			7%		15%				
Koss Speakers		35%					35%			35%		1370				
Kronos Incorporated		2%					2%			2%		5%	5%	5%		
L3 Communications		2% 5%		5%		5%	2% 5%			<u> </u>	5%	5%	5%	5%	5%	5%
	5%			5%	5%	5%					5%	5%	5%	5%	5%	5%
Labtec Enterprises		32%				201	32%			32%		201	201	201		
Lacie		2%				2%	2%			2%	1.00/	2%	2%	2%		
Lancope Inc		10%					10%				10%					
Landesk												10%	10%	10%		
Lantronix		17%					17%			7%						
Larscom		18%					18%			7%						
Lawson Software ,Inc												4%	4%	4%	4%	
L-Comm Global		4%					4%			4%						
Connectivity		4%					4%			4%						
Ledco/SEE HAVIS		1.20/					1 20/			270/	<u> </u>					
Lee Technologies		12%					12%			27%	6%	1 5 0/	1 5 0 (	1 50/	40/	
Legato System Inc		60/								6.07		15%	15%	15%	4%	
Lenel		6%					6%			6%						
Lenovo			3%	3%			3%									
Lexar Microsystems		17%					17%			17%						
Lexitel Communications														3%	3%	3%
Lexmark							14%		17%	22%	4%				4%	
LG Electronics		22%					22%			22%						
Lightpointe		7%					7%			7%	4%	7%			4%	
Lind Electronics		12%					12%			12%						



		Networking		Workstation	Unix		Other			Supplies and	Hardware		sw		OEM	
VENDOR	SVRS		Laptops	/Desktops	System	Storage		Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services	Warranty
Linksys Group, Inc.		17%					17%			17%	<b>6</b> .4					
Lockheed Martin, Tss		3%					3%			3%	2%	3%			2%	
Lockwood		7%					7%			7%	3%				3%	
Logitech Inc		4%					4%			4%						
Lotus												5%	5%	5%		
Louroe Electronics							1%									
Lucent Technologies Inc		17%					17%			17%	4%				4%	
Lumension Security Inc		4%					4%			4%						
Mace Software												20%	20%	20%		
Macmillan Publishing										35%						
Macromedia												2%	2%	2%	4%	
Macsense Connectivity		12%					12%			12%						
Madge Networks Inc.		7%					7%			7%	7%				7%	
Magellan GPS		2%					2%			2%						
Magtek, Inc.		8%					8%			8%		8%				
Mail Frontier												10%	10%	10%		
Manning NavComp, Inc		5%					5%			5%					3%	
Marconi Communications Federal		32%					32%			32%	32%	30%	30%	30%		
MarkLogic Corporation												2%	2%			
Master Wire & Cable		5%					5%			5%						
Mathsoft												20%	20%	20%	17%	
Maxell										35%						
Maxtor Corp						12%										
MBS Great Plains		7%					7%			7%	4%	7%			4%	
Mc Dean		5%					5%			5%	3%	5%			3%	
McAfee												5%	5%	5%	8%	
Mcgraw-Hill										32%						
MCM Technology												5%	5%	5%	5%	
MDY, Inc.		5%					5%			5%	6%					
Media Sci - Xerox										2704						
Product							1 5 0 /			27%						
Mediaform		15%					15%			15%			<b>.</b>	201	<b>F</b> 0/	
Mercury Interactive												2%	2%	2%	5%	<u> </u>



				_		_				_				
VENDOR	SVRS	Networking Equipment Laptor	Workstation	Unix System	Storage	Other H/W	Monitors	Printers	Supplies and Accessories	Hardware Maintenance	S/W	SW Maint	Install/Edu	OEM Services Warranty
Meridian Project	01110				eter age									
Systems		6%				6%			6%		6%			
Messagelabs/Omnipod											5%	5%	5%	5%
MetaStorm		5%				5%			5%		0.70	0,0	0.70	7%
MGE Ups Systems		27%				27%			27%					7 70
Micro Solutions		2770			7%	2770			2770					
Micro Star		27%				27%			27%					
Micromain Corp		6%				6%			6%	5%				
Microsoft											10%	10%	10%	
Middle Atlantic						4%			4%					
Midiland		22%				22%			22%					
Milestone Systems Inc.											6%			
Millennium 3		F0/				<b>F</b> 0/			50/					
Technologies (M3T)		5%				5%			5%					
Mimosa Systems		7%				70/			70/		5%	5%		
Minolta Imaging		7%				7% 7%			7% 7%					
Minolta-Qms,Inc.		17%							17%					
Minuteman Mirapoint Inc		17%				17%			17%		4%	4%	4%	7%
Mitsubishi Electronics		17%				17%			17%		4%	4%	4%	/ %0
Mix Telematics		1/%				3%			17%					00/
						5%								0%
Mobile Installation Tech						2%			2%		5%	5%	5%	
Mobility		12%				12%			12%					
Motion Computing		3%								3%				
Motorola		6%				6%			6%		6%			
M-Tech Information Tech		5%				5%			5%	5%	5%			5%
										570				
MTI Technology, Corp.		27%			27%	27%			27%		4%	10%	10%	10%
MTS Inc		5%				5%			5%		5%	5%	5%	
Multitech		22%				22%			22%					
Nastel Technologies											7%	5%		
Navarro Security		4%				4%			4%	4%	4%			4%
Naviance		5%				5%			5%	4%	5%			4%
Naztec Inc		3%				3%			3%	3%	3%			
Nec Computer Systems	7%	7% 7%	7%	,	7%	7%	7%		7%	7%				



VENDOR	SVRS	Networking Equipment	Laptops	Workstation /Desktops	Unix System	Storage	Other H/W	Monitors Printers	Supplies and Accessories	Hardware Maintenance	S/W	SW Maint	Install/Edu	OEM Services	Warranty
Nec-Mitsubishi								4%	7%	4%					
Neon Systems, Inc		5%					5%		5%	4%	5%				4%
Neoware - Thin Client Netcom Technologies		4%					4%		4%	20%	15%	15%	15%		
Inc.							2%		2%	2%			2%	2%	2%
Netgear Inc.		27%					27%		27%						
Netmanage											15%	15%	15%	4%	
Netmotion Wireless, Inc		3%					3%		3%						
Netopia		17%					17%			15%	5%	5%	5%		
Netpro Computing Inc											5%	5%	5%	7%	
Netscaler-Load Balancing														19%	
Network Appliances		8%					8%		8%	4%					
Network Associates (Nai)											7%	7%	7%	17%	
Network Instruments											5%	5%	5%	7%	
New World Apps										8%				8%	
Newtek, Inc.											2%	2%	2%		
Nexsan		6%					6%		6%	6%				6%	
NICE Systems		4%					4%		4%	3%	4%			3%	
Nikon											5%	5%	5%		
Nitro Security Inc		4%					4%		4%	4%					
Nodus Technologies Inc Norfolk Wire And		3%					3%		3%	3%	3%			3%	
Electronics									12%						
Nortel (Bay Networks)		12%					12%		12%	12%	25%	25%	25%	12%	
Novatel - Wireless		12%					12%		12%						
Novell											3%	3%	3%		
Nuance Communications Inc											8%				
Nu-Vision		5%					5%		5%		5%				
Oasis		3%					3%		3%	2%	3%			2%	
Oce							7%							5%	
Ojo Technologies Inc.								5%		5%			5%	5%	
Okidata								12%		32%				32%	



		Networking		Workstation	Unix		Other			Supplies and	Hardware		SW		OEM	
VENDOR	SVRS		Laptops	/Desktops	System	Storage	H/W	Monitors	Printers		Maintenance	S/W	Maint	Install/Edu		Warranty
Olympus Image, Inc		10%					10%			10%	4%	10%			4%	
OmniAlert		4%					4%				4%				2%	2%
Omnilert		3%				3%	3%			3%	3%				3%	
Onset Technology												35%	35%	35%	37%	
OnSSI		4%					4%			4%	4%		4%			4%
Onstream		9%					9%			9%						
Open Text										3%		3%	3%			
Openconnect												28%	28%	28%		
Opnet Technologies		5%		5%	1	5%	5%					5%	5%			
Optoma Technology,																
Inc.								12%								
Optus Software												31%	31%	31%		
Oracle	5%					7%					3%	2%	2%	2%	4%	
Orsus		10%					10%			10%	6%		6%			6%
P CRecycler															2%	
Packet Design		5%					5%			5%	5%				5%	
Packet Telecom													2%		2%	
Palm		7%					7%			7%						
Panamax		18%								18%						
Panasonic		11%	11%	11%		11%	11%	11%	11%	16%						2%
Pantone Inc.		15%		/		/	15%		/	15%		6%	6%	6%		
Paragon Metals							5%			2070	2%	3%	0,0	0.70		
Parkeon		2%					2%			2%	270	0,0		2%	2%	2%
		270					270			2 /0				2 /0	2 /0	270
Parlance Corporation		3%					3%			3%	3%	3%			3%	
Patchlink, Corp		1%					10%			10%	5%	10%			5%	
PDI							4%								5%	
Peachtree												5%	5%	5%		
Peerless Industries							1%			1%						
Pelco Inc																
Pelican Products		9%					9%			9%		9%				
Penguin Computing		13%				13%	/ 0				10%					
Pentax		12%					12%			12%						
Perceptive Software,							12/0			12/0						
Inc												5%				
Periscope Holdings, Inc		5%					5%			5%	3%	5%			3%	
Perle Systems		22%					22%			22%	4%	20%	20%	20%	4%	



	sion. tours.														
		Networking	v	Workstation	Unix		Other			Supplies and	Hardware		SW		OEM
VENDOR	SVRS	Equipment La	aptops /	/Desktops	System	Storage	H/W	Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services Warranty
Philips Consumer															
Electronics		12%					12%	7%		12%					
Phonoscope		4%					4%			4%	3%	4%			3%
Pinnacle Systems		12%					12%			12%		27%	27%	27%	
Planar Systems Inc		4%					4%			4%		4%			
PlanetRol		5%					5%			5%	3%				
Plantronics Inc		27%					27%			27%	27%				
Planware		3%					3%				3%				
Plasmon Data		22%				22%	22%			22%	4%	24%	24%	24%	4%
Platinum Technology												35%	35%	35%	4%
Plextor						12%	12%			12%					
PNY Electronics		32%					32%			32%					
Polycom		6%					6%			6%	3%	6%	6%	6%	3%
Powerfile, Inc.						15%	13%			13%	6%	13%	13%	13%	6%
Powerquest Corp.												10%	10%	10%	
Powerware										7%	12%				12%
Primavera Software		4%					4%			4%					
Prime Performace															
Technology		3%					3%			3%	3%	3%			3%
Primenet		3%					3%			3%	3%	3%			3%
Primera		18%					18%			18%	4%	25%	25%	25%	7%
Procom Technology Inc						14%									
Project 3 Technologies		2%				2%	2%			2%	2%	2%	2%	2%	2%
Promise Technology		12%					12%			12%					
Proofpoint												4%	4%	4%	
Proxim Inc.		11%					11%			11%	7%				
Proximex		5%					5%			5%	2%	2%			
Psion Tech		2%				2%	2%			2%	2%				2%
Qlogic Corporation		7%					7%			7%					
Quality Computing											7%				7%
Quantum (Dlt Tape															
Group)						17%	6%			6%	6%				6%
Quantum Secure		8%					8%			8%	5%		5%		5%
Quantum(Storage Solutions Grp		17%								17%					
Quest Software, Inc												6%	6%	6%	



	salon. tours.															
VENDOR	SVRS	Networking Equipment	Laptops	Workstation /Desktops	Unix System	Storage	Other H/W	Monitors	Printers	Supplies and Accessories	Hardware Maintenance	s/w	SW Maint	Install/Edu	OEM Services	Warrantv
				/ P-		<b>j</b> _										
Quickset International		7%					7%			7%						
Rad Data Communications		4%					4.07			40/		40/				
							4%			4%	00/	4%			00/	
Rapid7, LLC		10%					10%			10%	8%	10%			8%	
Rapiscan		6%					6%			6%		6%				
Raritan Computer, Inc.							7%			7%	7%					
Rastrac		5%					5%			5%	5%			5%	5%	5%
Rational Software Inc												2%	2%	2%	4%	
RCD Technology		2%					2%			2%						
RDS Communications							0%							0%		
Real Networks												5%	5%	5%	7%	
Red Hat												2%	2%	5%		
Reefedge, Inc.		27%					27%			27%	13%				13%	
Research In Motion																
(Rim)		4%					4%			4%	7%					
Ricoh Corp		4%					4%			4%						
Roxio,Inc												5%	5%	5%		
RSA Security												5%	5%	5%		
Ruggedcom		4%					4%			4%	4%	2%	3%	2%	3%	
Saba												2%	2%			
Salem Automation												2%	2%	2%	3%	
Sales Logix												5%	5%	5%		
Samlex							1%			1%						
Samsung		22%					22%	26%	25%	22%						
Sandisk Corporation		27%					27%			27%						
Sanz, Inc		5%					5%					5%				
ScanSource		5%			1		5%			5%						
Script Logic												5%	5%	5%		
Seagate						13%				36%						
Security 101	2%	2%		2%		2%	2%	2%	2%	2%	2%	3%	2%	2%	2%	2%
Sepaton Inc.		5%					5%			5%	3%	5%			3%	_ / 2
Serena Software												2%			2%	
SGI		16%				28%	16%			7%	7%	16%	16%	16%	7%	
Shark Rack Inc		8%					8%			8%		8%			, , ,	
Sharp Electronics		17%					7%			7%		0,0				



	sion. tours											
		Networking	Workstation	Unix	Other		Supplies and	Hardware		sw		OEM
VENDOR	SVRS	Equipment Laptops	/Desktops	System	Storage H/W	Monitors	Printers Accessories	Maintenance	S/W	Maint	Install/Edu	Services Warranty
Shoretel Systems		5%		1	5%		5%	5%	5%			5%
Sierra Wireless		10%			10%		10%					
SightLogix Inc		4%			4% 4%		4%					
Sigma Data, Inc.					10%							
SIIG Inc		12%			12%		12%					
Simple Network		22%			22%		22%					
Simpletech		4%			4%		4%	3%	4%	4%	4%	3%
Simplex		7%			7%		7%					
Sky Tech		4%			4%		4%		4%			
Skyline Information												
System, Inc.		4%			4%		4%	4%				
Smartdisk Personal												
Storage					9%							
Smartdraw					9%					20%		
SMC Networks, Inc.		20%			20%		20%					
SnapStream Media					5%					5%		
Socket Communications									15%	15%	15%	
Solarwinds .Net Inc									6%	6%	6%	
Solarwinds .Net Inc									6%	6%	6%	
Sonic Wall, Inc.		7%			7%		7%	5%	0.70	0,0	0,0	
Sony Accessories					7%		7%	0,0				
Sony Corp &					770		, , , , , , , , , , , , , , , , , , , ,					
Professional Sales		7%			7%	7%	7%	16%				
Sophos Inc.									6%	6%	6%	
Spectel-Conference												
Bridge		18%			18%			20%				
Spectel-Conference		18%			1.00/			20%				
Bridge		6%			18%		60/	3%	<u> </u>			3%
Sprint/Nextel		070			6%		6%	5%	6%			3%0
SPSS Inc									5%	5%	5%	100/
SSI St. Bornard Software									12%	12%	12%	19%
St. Bernard Software, Inc.									22%	22%	22%	
Stallion Technologies		18%			18%		18%		2270	2270	2270	
Stanley		6%			6%		6%					
Starfire Technology		070			0%		0%		10%	10%	10%	4%
Startice Technology Startech Computer									10%	10%	10%	4%0
Products		18%			18%		18%					
		1070		1	1070		1070					



VENDOR	SVRS	Networking Equipment	Laptops	Workstation /Desktops	Unix System	Storage	Other H/W	Monitors	Printers	Supplies and Accessories	Hardware Maintenance	s/w	SW Maint	Install/Edu	OEM Services	Warranty
Stonefly Networks, Inc.		22%					22%			22%	9%					
Strata Inc.												15%	15%	15%		
StrongTech Asset																
Management Tech		4%					4%			4%				3%	3%	
Sunergi, Inc												3%	3%	3%	3%	
Sybase, Inc.												2%	2%	2%	18%	
Symantec		5%					5%			5%		1%	1%	1%	1%	
Symbol		4%					4%			4%						
SyncSort												3%				
Systemsoft												5%	5%	5%		
Sytex, Inc		3%					3%			3%		3%	3%	3%		
Tadpole-Cycle		20%					20%			20%	22%					
Tanberg, Usa		4%					4%			4%	2%					
Tarantella							-					27%	27%	27%	22%	
Targus							12%			12%						
TBC Integration Inc.		4%					4%			4%						
TDK		-					22%			22%						
TEAC							22%			22%						
Tecan US Inc							2%					2%		2%		
Techmark Corporation		6%					6%			6%		6%			5%	
Tele Tector, Inc		3%					3%			3%	2%	3%			2%	
Telect,Inc.		5%					5%			5%		5%				
Telesoft Corp	2%	2%	2%	2%			2%	2%	2%	2%	2%	2%	2%			
Tessco		8%					8%			8%	-					
T-Mobile		2%					2%			2%	4%	2%			4%	
Toshiba	17%	17%	17%	17%			17%	17%	17%	15%	10%					
Total Security Products							5%			5%						
TransCore							10%					10%			10%	10%
Transition Networks		17%					17%			17%	4%	-				
Trend Micro							-					5%	5%	5%	4%	
Tribridge		2%					2%			2%	2%		- • •			
Trimble		-					5%				5%	5%	5%			
Trio Technology		8%					8%			8%	5%	8%	- / 0		5%	
Tripplite		12%					12%			12%						
Turtle Beach Systems		22%					22%			22%						



		Networking		Workstation	Unix		Other			Supplies and			SW		OEM	
VENDOR	SVRS			/Desktops	System	Storage	H/W	Monitors	Printers	Accessories	Maintenance	S/W	Maint	Install/Edu	Services	Warranty
Twinhead		15%	15%				15%			15%	15%					
Тусо		5%					5%			5%						
Ulead Systems												22%	22%	22%		
Umax												5%	5%	5%		
Unisys		5%	5%	5%	5%	5%	5%	5%		5%	5%					
US Robotics		22%					22%			22%						
Valence		5%					5%			5%						
VEEAM software												0%	0%			
Verbatim Corp										22%						
Verdiem												10%	10%	10%	5%	
Verint		10%					10%			10%						
Verisign		2%					2%			2%						
Veritas Software											4%	32%	32%	32%	4%	
Victory		16%					16%			16%						
Vidi												5%	5%	5%	5%	
Vidsys		5%					5%			5%	2%	2%				
Viewsonic								9%	17%							
Virtual Ink												20%	20%	20%		
Visioneer		7%					7%			7%						
VisionTech							10%									
Vizio							1%									
VMWare												2%	2%	2%	5%	
Voyence,Inc												10%	10%	10%	2%	
VST Power Systems		12%					12%			12%						
Vtech		15%					15%			15%						
Watchguard Technologiesinc												7%	7%	7%	7%	7%
Websense												5%	5%	5%		
Webtrends		5%					5%			5%					8%	
Westcon		6%					6%			6%		6%				
Winchester Systems		6%					6%			6%	4%	6%			4%	
Winncom Technologies		6%					6%			6%						
Wireone		3%					3%			3%	2%	3%			2%	
WRQ			1			1						2%	2%	2%		
Wyse Technology								7%								
Xerox		9%					9%		22%	9%			4%			



		Networking	Workstation	Unix		Other			Supplies and	Hardware		SW		OEM	
VENDOR	SVRS	-	/Desktops	_	Storage		Monitors	Printers	Accessories	Maintenance	s/w	Maint	Install/Edu		Warranty
Xiotech Corporation			•		7%	7%					7%			7%	
Xircom		17%				17%			17%						
Xtend Micro Products Inc									7%						
Xybix Systems, Inc		2%				2%			2%	2%	2%			2%	
Yamaha		22%				22%			22%						
Zebra Technologies												35%	35%	35%	
Zenitel						5%				2%	3%				
Z-Microsystems Inc.		23%				23%			23%	4%					
Zoom Telephonics		12%				12%			12%						